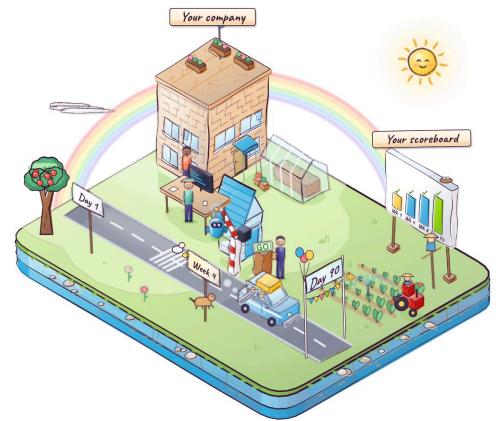


Our FDEs deliver a guaranteed business outcome within 90 days.

Your agent demo worked in weeks and still hasn't met a customer. Our forward deployed engineers join your team and run **AI-DLC**, with your people in the loop at every gate, and **the part of our fee tied to the outcome is paid only when the scorecard shows the result.**



What the FDE program gets you

Production, not a pilot

Pilot ☐ Live ☒

One business process, live on your real data.

Everything stays yours

Your AWS account

Code	AI agents
Evals	Runbooks

Plus cost per task and a record of every design decision.

Built to the AWS production bar

✓ Ring-fenced

A dedicated pod, engagement after engagement.

✓ Your team runs it

They watch, build with us, then run it.

✓ Credentialed

Premier Tier, Generative AI Competency, Agentic AI Specialisation.

✓ Reusable

The foundation stays for your next process.

5 to 7 FDEs, ring-fenced



Forward Deployed Lead

Data

Build

Proof

Your team, approving each stage

Product owner

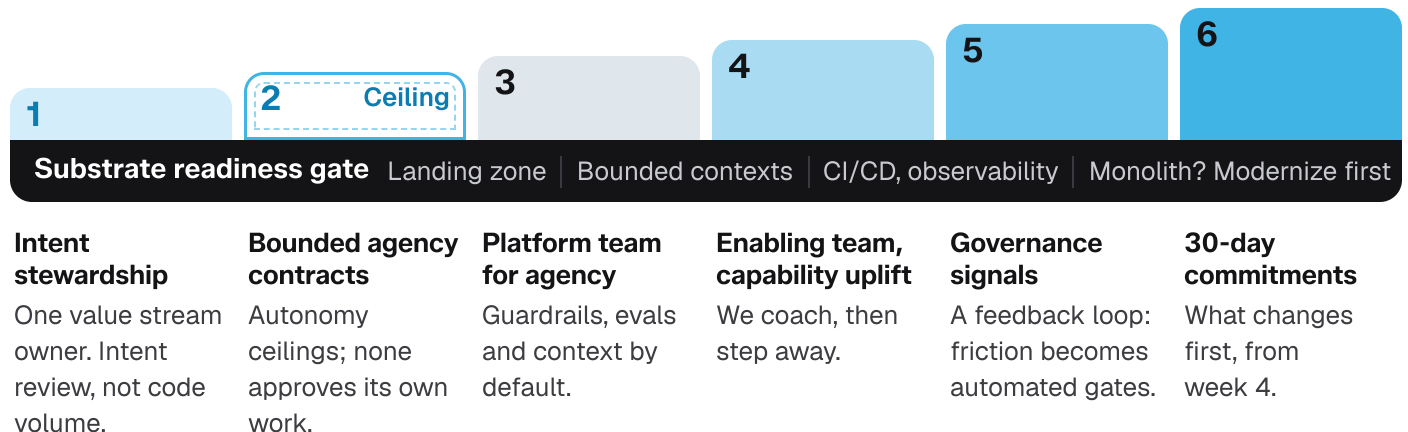
Tech lead

Security

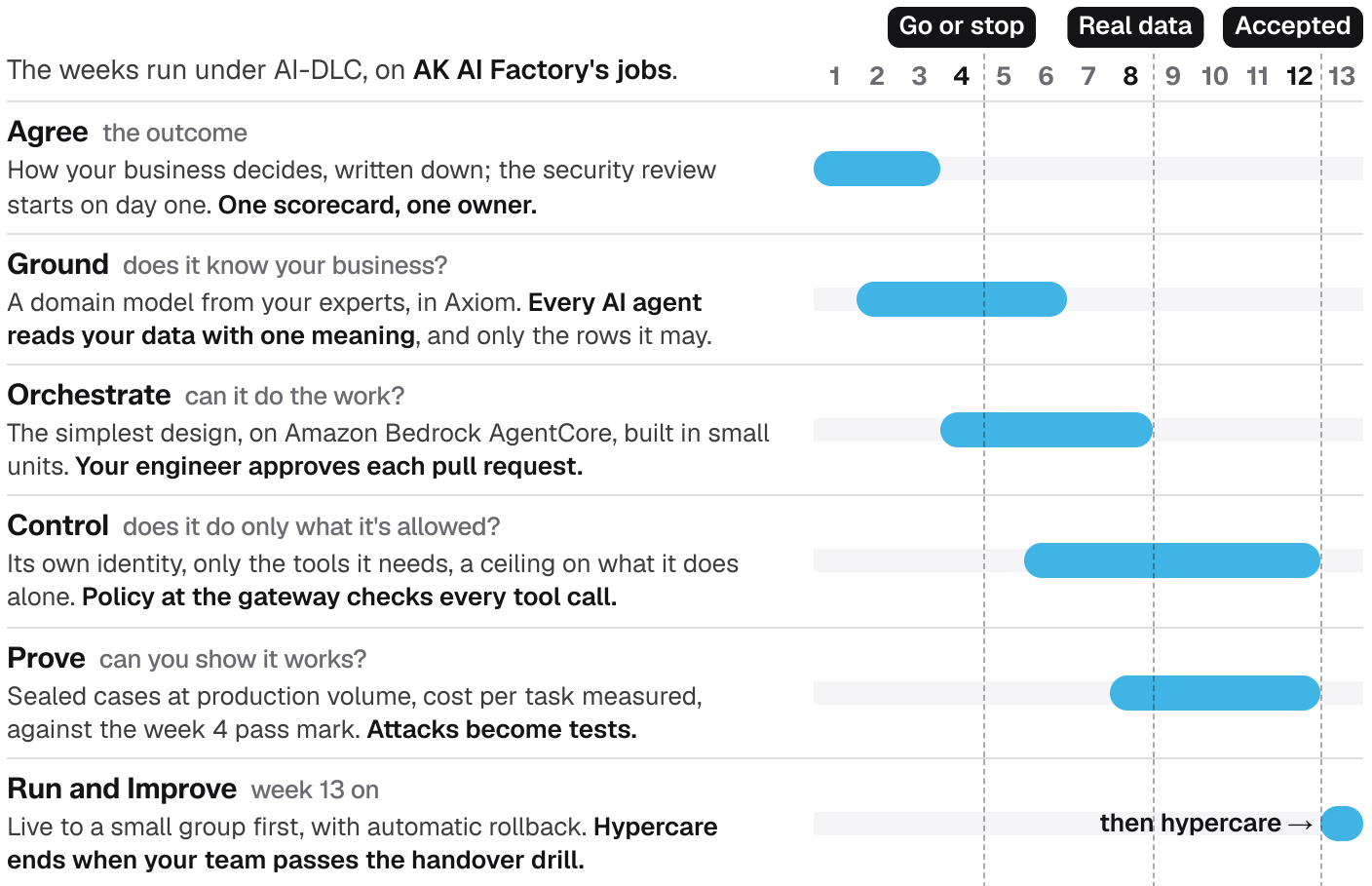
Engineers

How we help you run AI-DLC

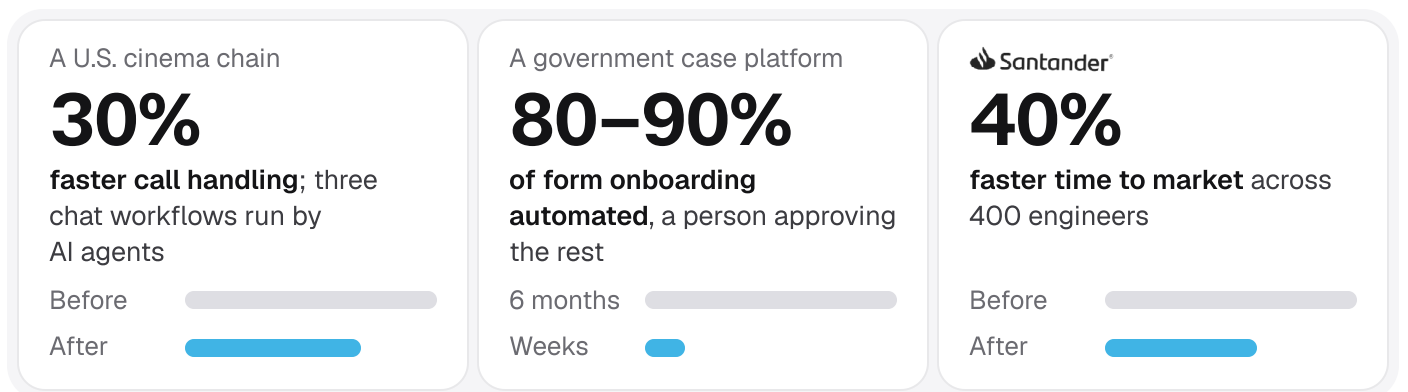
AI-DLC is **the operating model the work runs on**. We set up each part of it with your teams.



90 days to measurable outcomes.



What it has done for clients



It starts with a free workshop.

- ✓ A few hours on your real systems, **at no cost**
- ✓ **The outcome worth doing**, and how it's measured
- ✓ The data and security path to get there
- ✓ **Go or no-go**, and which AWS incentives may apply



Scan to book
hello@armakuni.com
or ask your AWS account team